

WINTER 2016

# The Pipeline

STRAIGHT TALK & TIPS FOR SNOW'S CUSTOMERS



## *What's Inside:*

- A Message from Jorge & Kevin
- Our Team Is Growing!
- Renewable Energy Offered by Yours Truly
- The Snow's Difference: What Is It?
- Coverage for ALL of Your Home Energy Systems
- Winter Tips & Reminders

**Snow's**   
Fuel Company

Friends & Neighbors,

For the last decade, Snow's Fuel Company has continued to grow to help with the expanding needs of the community and our customers. Sure, there have been some growing pains, but the end result is more rewarding than we could have imagined.

With the broadening of our horizons and the diversification of the fuel company, we are now proud to be your full-service fuel delivery, heating, air conditioning, and plumbing company. We strive to be the one-stop shop that the Snow's store has been for more than 125 years.

We have had the pleasure of meeting a great many of you personally, and we truly feel that we have the world's best customers. It's our privilege to give you the same loyalty that you have shown us over the years, and we work to do so by offering options to make your winters more convenient and to keep you comfortable all year long.

On behalf of the whole Snow's team, we personally wish you happy holidays and much happiness in the upcoming new year.

Sincerely,

Kevin Corcoran, Service Manager  
Jorge Castillejo, General Manager



**Ron Conte**  
Master Plumber

## Meet Our Team

Need expert plumbing service in a timely fashion? In the midst of a property remodel or a brand new addition? Ron is just the person you're looking for.

New to Snow's but with plenty of experience under his belt, Ron is our new Master Plumber. He has already helped many of our customers with home plumbing services and estimates. He is also

an experienced, licensed oil burner and gas burner technician. We are thrilled to have him on board.

Ron lives in the area with his wife and daughter, and the family is expecting another baby girl soon. If you see Ron at our office or even around town, say hello!

## Cape Cod Runs on Bioheat®

**Did you know that if you are heating with oil in Massachusetts, you are actually heating with Bioheat?** The clean-burning, low-sulfur fuel is superior to standard home heating oil in a number of ways—and we at Snow's are proud to deliver it right to your home!

- ✓ It produces a **cleaner burn** for your heating system, resulting in more efficient operation.
- ✓ The fuel is **produced domestically**, creating more jobs here in the U.S. and reducing our dependency on foreign oil.
- ✓ Its **renewable makeup of recycled byproducts** assures consumers that the fuel is sustainable for the future.

**Get your Bioheat fuel delivered automatically—right when you need it!  
Sign up for automatic delivery at [snowsfuel.com](http://snowsfuel.com).**

# Full Service You Can Count On

## Why choose Snow's as your fuel company year after year? The answer is service and more.

It's more than delivering quality fuel at affordable prices to our friends and neighbors; it's about providing *complete* energy services for your comfort and peace of mind throughout the seasons. That's value you just can't get with a discount fuel company.

### THE SNOW'S DIFFERENCE

- Trained, Licensed, and Experienced Service Technicians
- Oil Heating, Gas Heating, Air Conditioning, Generator, Plumbing, and Home Monitoring Services
- 24/7 Emergency Service
- No Extra Charge for Small Deliveries
- More Than a Century of Experience
- NO Hidden Delivery or Service Fees
- Outstanding Friendly Service



## We've Got Your Equipment Covered

Make sure all of your HVAC and home comfort systems are operating properly throughout the seasons. Ask about our service plan options!

### COVERAGE FOR:

- ✓ Oil Heating Systems
- ✓ Propane Heating Systems
- ✓ Natural Gas Heating Systems
- ✓ Water Heaters
- ✓ Air Conditioning Systems
- ✓ Generators

### WHY SIGN UP?

- ✓ It includes annual maintenance, a safety inspection, priority service, and more.
- ✓ You'll save money on repairs with valuable discounts and covered parts.
- ✓ The more systems you cover, the more you save with our multiple policy discounts!

View full service plans at [snowsfuel.com](http://snowsfuel.com)!

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## IMPORTANT WINTER REMINDERS

- 1 For Seasonal Residents:** Haven't closed up your Cape home for the winter? Visit [snowsfuel.com/latest-news](http://snowsfuel.com/latest-news) for our helpful to-do list. Also, don't forget to send us your winter contact information, including your cell phone and email, so we can reach you when we need to!
- 2 Please clear a path to your tank's fill after each heavy snowfall.** This helps our drivers deliver your oil safely and quickly.
- 3 If you are unable to plow or shovel your driveway, we can help.** Ask us about our snow removal service for delivery customers!
- 4 Always make sure there's fuel in your tank.** If you are on will call, avoid a no-heat situation by checking your tank's fuel level regularly. Or, sign up for our complimentary automatic delivery service and we'll monitor your fuel usage for you.
- 5 Plan ahead for the holidays.** Do you cook with gas? Call in for your propane fill before the holidays, so you can relax and enjoy the festivities.
- 6 Go paperless.** Save the environment and the hassle by viewing your statements online. Visit [snowsfuel.com](http://snowsfuel.com)'s My Account function to sign up in seconds.



18 Main Street | Lower Level | Orleans, MA 02653  
Call (508) 255-1090 | snowsfuel.com

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*Happy Holidays* from all of us at Snow's Fuel Company!



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snowsfuel.com | fuelservice@snowsfuel.com

CONGRATULATIONS!

to Joseph and Elaine Rzasa for winning our tune-up service survey raffle. Joseph and Elaine will enjoy 50 gallons of oil and one year of our Oil Service Plan.

Like us on Facebook



Like



Love



Haha



Wow

**and take advantage of the following benefits!**

- Be the first to see special promotions and discounts
- Learn how to save on energy costs and protect your home
- Keep up with new products and services
- Receive important announcements
- See what's happening in your community
- Contact us with questions quickly and conveniently

Visit [www.facebook.com/SnowsFuelCompany](http://www.facebook.com/SnowsFuelCompany) today!