

SPRING 2017

# The Pipeline

STRAIGHT TALK & TIPS FOR SNOW'S CUSTOMERS

## *What's Inside:*

- A Message from Jorge & Richard
- Meet Our Staff
- Special Springtime Savings
- The Key to Cool Summer Comfort
- Fix Your Home's Hard Water—Finally!
- Protection for Your Most Important Appliances
- Seasonal Info & Reminders
- Enter to Win a BBQ Tank Refill!

**Snow's**   
Fuel Company



Friends & Neighbors,

Happy spring! On behalf of all of us at Snow's, thank you for your business through another winter and throughout the seasons.

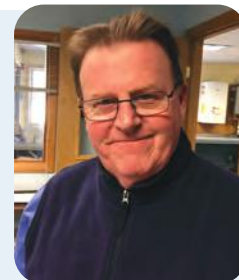
Our top priority is making sure your home and your family are safe and comfortable in every way we can. While big utilities in the area become even more impersonal, we are proud to say we have always put our customers first—and we always will.

Whether you count on us for fuel delivery, heating service, air conditioning service, home monitoring, backup power, plumbing service, water treatment, or anything else we offer, trust that we are always just a call away when you need us.

With another heating season behind us, we are excited to see what's in store for this spring and summer on the Cape. Enjoy every minute of the warmer weather that's headed our way!

Sincerely,

Jorge Castillejo, General Manager  
Richard Cronin, Assistant Service Manager



## Meet Our Team



### **Will McDonough**, Fuel Delivery Driver

Rain (or snow) or shine, you can trust Will to deliver your home's fuel when you need it—and with a smile! He is very committed to his job here at Snow's, and we are grateful to have him on our team. A man of many talents, Will is also a great musician!



### **Aaron O'Brien**, CSR/Dispatcher Assistant

From coordinating deliveries with other Snow's team members to speaking with customers (in English or Spanish!), Aaron plays an important role in our daily operations. He lives nearby in Wellfleet and enjoys the performing arts. Join us in welcoming him aboard!

## Say Goodbye to Hard Water for Good

**Tired of dealing with your home's hard water? Water softening and filtration services can be a huge help—without a huge cost.**

Water treatment is one of the many plumbing services we offer here at Snow's, and it offers an array of benefits:

- ✓ Safer drinking water
- ✓ Healthier skin and hair
- ✓ Easier cleaning of sinks and bathtubs
- ✓ Cleaner dishes and silverware
- ✓ Softer, longer-lasting clothing
- ✓ Extended lifespan of all water appliances (coffee makers, dishwashers, etc.)
- ✓ Savings on monthly energy costs!



To schedule a consultation or to learn more about the benefits of water treatment services, just give us a call at **(508) 255-1090!**



## SEASONAL INFO & REMINDERS

- **For Seasonal Residents:** This year, skip the paperwork! If you chose the convenience of our 12-month Installment Program last year, you will automatically be re-enrolled for the 2017-2018 season.
- **Be ready for outdoor entertaining.** Need propane for your gas grill? Stop by our filling station for a quick refill and like us on Facebook for a chance to win one of ten BBQ tank refills. *See back for details.*
- **Count on us for plumbing service.** For seasonal customers returning to the Cape this summer, if you turn off your water before closing your home at the end of the season in order to avoid frozen pipes during the winter, be sure to schedule an appointment with us prior to your arrival to have it turned back on.

## WE WANT TO STAY IN TOUCH.

**Send us your email to receive important notices, coupons, and more. Visit [snowsfuel.com/seasonally-occupied-homes](http://snowsfuel.com/seasonally-occupied-homes) or call (508) 255-1090.**

# Spring into SAVINGS!

This year, get your home ready for summer weather before it arrives. Upgrade your home energy appliances this spring and take advantage of limited-time savings!

## \$250 OFF

### A NEW DUCTLESS MINI-SPLIT INSTALLATION

Must be installed by Snow's Fuel Company. Cannot be combined with other offers. Signed agreement must be completed by 6/30/17.

COUPON CODE: COUPON17

## \$500 OFF

### A NEW CENTRAL A/C INSTALLATION

Must be installed by Snow's Fuel Company. Cannot be combined with other offers. Signed agreement must be completed by 6/30/17.

COUPON CODE: COUPON17

## \$300 OFF

### A NEW GENERAC® GENERATOR INSTALLATION

Must be installed by Snow's Fuel Company. Cannot be combined with other offers. Signed agreement must be completed by 6/30/17.

COUPON CODE: COUPON17

## THE KEY TO YOUR COOLEST SUMMER YET: DUCTLESS A/C

Choosing ductless mini-split air conditioning for your home means you can forget the hassle of old window A/C units and avoid the renovation cost of installing central air if your home lacks ductwork. These units can cool your entire home or selected areas.

- ✓ Compact, discreet, and adaptable for any living space
- ✓ Great for homes with or without ductwork
- ✓ Individual zoning to better control your cooling room by room
- ✓ Quiet, effective operation
- ✓ Highly efficient with ENERGY STAR® ratings



Don't miss your chance to take \$250 off your ductless A/C installation! **Call us today at (508) 255-1090.**

**FEATURED  
ENERGY-SAVING  
PRODUCT!**

## Protection & Savings throughout the Seasons

Make sure all of your HVAC and home comfort systems are operating properly throughout the seasons with a Snow's service plan.

### COVERAGE FOR:

- ✓ Oil Heating Systems
- ✓ Propane Heating Systems
- ✓ Natural Gas Heating Systems
- ✓ Water Heaters
- ✓ Air Conditioning Systems
- ✓ Generators

### WHY SIGN UP?

- ✓ It includes annual maintenance, a safety inspection, priority service, and more.
- ✓ You'll save money on repairs with valuable discounts and covered parts.
- ✓ The more systems you cover, the more you save with our multiple policy discounts!



**ASK ABOUT  
OUR SERVICE PLAN  
OPTIONS!**

*View full service plans at [snowsfuel.com](http://snowsfuel.com)!*



18 Main Street | Lower Level | Orleans, MA 02653

Call (508) 255-1090 | [snowsfuel.com](http://snowsfuel.com)

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[snowsfuel.com](http://snowsfuel.com) | [fuelservice@snowsfuel.com](mailto:fuelservice@snowsfuel.com)

**ENTER  
TO WIN**



"Like" Snow's Fuel  
Company on Facebook  
before June 30th and  
you'll be entered to  
**WIN one of ten BBQ  
tank refills!**



**Follow these simple steps to enter:**

- ① "Like" Snow's Fuel Company on Facebook
- ② Click the "Enter to Win" raffle app to register
- ③ Wait to see if your name is revealed as the winner!

***Visit our page to reveal additional ways to enter!***

*No purchase necessary. Register before 6/30/17 to be eligible.  
Winner will be selected at random.*