



PRICE PROTECTION ENROLLMENT

Tired of uncertain heating costs? Our Price Protection Program can help.

While we cannot predict what next winter will bring, participating in our Price Protection Program (PPP) can help add predictability to your fuel costs. Gain peace of mind knowing you're insured for the worst-case scenario (e.g., unexpected price increases or shortages of products). The PPP allows our customers to effectively budget their fuel costs for the following heating season. Choose between our Pre-Pay Program and Budget Plan, depending on which PPP option best fits your needs.

This year, increased volatility is threatening winter fuel prices. In order to protect your fuel price and keep it low and steady, there is a nominal insurance fee added to your price per gallon. Last year, downside protection led to significant savings and greater peace of mind for our customers.

PRE-PAY PROGRAM

Capped Price

Option A: Payment by \$_____/gallon
cash/check/credit card

- You determine the total gallons you would like to purchase for the upcoming heating season.
- The Capped Price will be based on your payment method.
- The total cost for fuel purchased is due in full by 7/20/2018.
- The cost for Price Protection Insurance is based on the maximum gallons purchased; payment is due in full with contract.
- Protection Insurance costs are non-refundable.

BUDGET PLAN

Capped Price

Option B: Payment by \$_____/gallon
cash/check/credit card

- You determine the total gallons you would like to purchase for the upcoming heating season.
- Snow's will divide the total cost for fuel and insurance into 12 equal Budget payments and then send you a monthly statement.
- Payment is due in full on the 10th of each month from July 2018-June 2019.
- The cost for Price Protection Insurance is based on the maximum gallons purchased and will be incorporated into the monthly Budget payments.
- Current payment terms are in effect (see reverse).
- Protection Insurance costs are non-refundable.
- Budget may be changed based on need.
- Your plan will automatically renew each year.

PRICE PROTECTION ENROLLMENT CHECKLIST (Please remember to select the following):

- Your plan: Pre-Pay Program or Budget Plan**
- Number of gallons you wish to purchase**
- Method of payment (including credit card number and expiration date, if applicable)**
- If you are pre-paying, calculate the Price Protection Insurance and include it in your dollar payment**

Please note that we pre-buy fuel and insurance specifically for this program, so gallons purchased during the contract period are non-refundable. In the event of overpayment, the customer can apply the dollar amount toward the next heating season or request a refund at the end of the contract period. If your fuel consumption is greater than the number of gallons purchased during the contract period, you will be billed at the prevailing daily market price for the overage.

See reverse side for additional program details and calculator. Supplies are limited, so enroll today to take advantage of this valuable program. As always, we are here to answer any questions you may have.

MAXIMUM GALLONS	SUGGESTED ANNUAL GALLONS	
SUBTOTAL	x PRICE	(Price from Option A or B on reverse side) =
PROTECTION INSURANCE	x 0.12	+
TOTAL PRICE	TOTAL	(Subtotal + Protection Insurance) =
ACCOUNT BALANCE/CREDIT		(Balance/Credit calculated as of 6/12/18) =
PRE-PAY AMOUNT	TOTAL – ACCOUNT CREDIT	=
BUDGET PAYMENT	PRE-PAY AMOUNT ÷ 12	(Divide Pre-Pay Amount by 12) =
*This calculator is for estimating purposes only. Snow's will calculate your final Pre-Pay and Budget amounts.		

HOW TO ENROLL

ACCOUNT # _____ CODE: _____ NAME _____

1. Select a program option (detailed on reverse side).

- Pre-Pay Program** _____
I authorize Snow's Fuel Company to charge this one-time payment to the credit card provided here.
- 12-Month Budget Plan** _____
I authorize Snow's Fuel Company to charge this monthly payment to the credit card provided here for the duration of the contract. Payment may be changed by Snow's Fuel Company based on increased consumption due to weather conditions.

2. Select a method of payment. (If paying by check, please include the first Budget payment when you return the signed contract.)

- Cash/Check** **Credit Card** (complete authorization provided below)
- Card Type Amex Discover MasterCard Visa Credit Card # _____ Exp. Date _____
- Signature _____ Date _____

3. Amount of Gallons You Would Like to Purchase (This offer is good while supplies last.)

4. Protection Insurance Cost (Gallons Purchased X \$0.12)

If you are pre-paying for fuel, include the Protection Insurance Cost noted here in your payment.

5. Sign, date, and return this contract by July 20th, 2018.

PLEASE RETURN THE ENTIRE FORM. If it is more convenient for you to complete your paperwork in our office, we will be happy to assist you during business hours, Monday-Saturday 8:00am-5:00pm. Remember to bring your paperwork with you.

Customer Signature _____ Date _____

Email Address _____ Cell Phone _____

***First Pre-Pay or Budget payment must accompany PPP enrollment. Contract will not be processed without this payment.**

TERMS & CONDITIONS

Contract Limitations. Contract is for price protection only. No other guarantees apply.

Exclusivity. The customer must enroll in Snow's Fuel Company scheduled delivery program and use the company as his/her sole fuel provider during the contract period, 07/01/2018-07/01/2019.

Fuel Availability. Enrollment in program is based on a first-come basis. Once you are enrolled, you are guaranteed the capped rate up to the contracted number of gallons. All pricing offers are good while fuel supplies last.

Fuel Consumption. The customer determines the amount of gallons he/she would like to purchase for the upcoming heating season based on the past annual fuel consumption figures provided. The customer is committed to the number of gallons purchased for the contract period. If the customer's fuel consumption is greater than the number of gallons purchased during the contract period he/she will be billed at the prevailing daily market price for the overage. The customer can request a refund or apply the dollar amount toward the next heating season at the end of the contract period, in the event of overpayment.

Fuel Price. The customer's fuel price will not exceed the contracted price per gallon during the contract period of 07/01/2018-06/30/2019. If the prevailing market price falls below the capped price, the customer will be charged the lower price. Deliveries before or after the contract period will be charged at the prevailing daily market price. Snow's Fuel Company will not pay interest on any outstanding credit balance.

Price Protection Program Insurance. The cost for insurance is based on the maximum number of gallons purchased. Under the Budget Plan, the cost will be incorporated into the monthly payments. Under the Pre-Pay Program, payment is due in full with the contract. Insurance costs are non-refundable.

Transfer of Property. In the event of property sale, the customer must present proof of transfer to receive any refund due. This agreement is non-transferable to the new property owner without the approval of Snow's Fuel Company.

Discounts. No other discounts apply to this program.

Payment Schedule. Customers with past due balances are not eligible for the program until balance is paid in full. The total cost for fuel purchased and insurance costs will be divided into 12 equal Budget payments due in full on the 10th of each month from July 2018-June 2019. Current credit terms for the customer account are in effect. If payment is not received on/before the due date, Snow's Fuel Company may charge the customer the prevailing daily market price per gallon for that delivery. **Snow's Fuel Company holds the right to terminate this agreement if the customer account is delinquent at any time during the program period.** All charges for services billed on fuel accounts must be paid in full along with the budget amount due (budget amount may be changed with a previous notification by Snow's Fuel Company based on increased consumption due to weather conditions).

Liabilities Limitations. Snow's Fuel Company shall not be liable for increases in price nor for delay or failure to perform any obligations under this agreement due to causes beyond its reasonable control, including but not limited to, wars, armed conflict, acts of terrorism, acts of God (e.g., storms, floods, lightning, or earthquakes), natural disasters, accidents, fires, explosions, labor disputes, transportation breakdowns, civil unrest, and governmental restrictions (e.g., embargoes, allocations, priorities, or price controls). The seller's ability to provide petroleum products is dependent on their continued availability from the seller's usual and anticipated supply sources. In the event such products are not readily available in sufficient quantities to meet the seller's total commitments, the seller holds the right to allocate in a fair and reasonable manner and to charge prevailing market rates determined by the seller for any additional fuel the customer requires. No such occurrence shall relieve the buyer of the obligation to pay in full for product actually delivered. Snow's Fuel Company, Inc. shall not be liable for any indirect or consequential damages or losses resulting from customer non-performance of this agreement.

Early Termination Fee of \$295.00 for Any Breach of Contract. Snow's Fuel Company has committed to fuel contracts on your behalf and will be obligated to fulfill them.

Snow's Fuel Company Representative Signature _____ Date _____