

SPRING 2018

# The Pipeline

STRAIGHT TALK & TIPS FOR SNOW'S CUSTOMERS



## *What's Inside:*

- A Message from Jorge
- Weather Any Storm with Backup Energy
- Special Offers on New Equipment
- Seasonal Info & Reminders
- Price Protection Through the Seasons
- How to Stay Cool & Stress-Free

**Snow's**   
Fuel Company

Friends & Neighbors,

After the end of the extreme winter which put Cape Cod resources to a test, it is time to look forward. Spring is here and as does Mother Nature, we need to start again and bring the best of us.

In the spirit of beginning a new season, we at Snow's look forward to keeping your family comfortable through the warmer months. Whether you depend on us for air conditioning equipment and services, backup power, fuel delivery, or heating service, know that we are always just a call away. You will always be our top priority.

### Special Employee Spotlight

It is also time to say good bye to one of our longtime employees. Barry Wood, our Delivery Manager, is retiring this May after 14 years at Snow's. Barry began his career working in his family oil business, Kenwood Oil, for 20 years. He spent the next 12 years working for several local companies before joining the Snow's team, including Heating Oil Partners in Falmouth, Cape Park Fuel in North Eastham, Housing Assistance Corporation, and Petro Fuel in Norwalk, CT. With 46 years of experience, Barry is a true professional and valuable contributor to the energy industry. Thank you for all these years of faithful work taking care of our fuel deliveries.

We are excited to see what spring brings to the Cape! After this winter, we all deserve some fun in the sun. Have a wonderful summer!

Sincerely,

Jorge Castillejo, General Manager



## Weather Any Storm

Even though winter storm season is behind us, spring and summer on the Cape can still bring plenty of wild weather. Choose a generator you can count on when Mother Nature shows her force.

Snow's is proud to install the top selling home standby generator brand, Generac®. These systems are designed to provide the ultimate backup energy source so that your family's comfort goes uninterrupted – whatever the weather.

- ✓ The #1 selling brand of home backup generators and a favorite of Cape customers, thanks to Snow's quality installation and maintenance
- ✓ Automatic operation
- ✓ Incorporates seamlessly with home propane supply delivered by the local energy company you know and trust
- ✓ Powers directly to your home
- ✓ 24/7 customer support from Generac plus 24/7 emergency service from Snow's when you're also a generator service plan customer!

**To schedule an installation or to learn more about the benefits of a standby generator, just give us a call at (508) 255-1090!**



## SEASONAL INFO & REMINDERS

- **Seasonal Residents:** Don't wait until the last minute to get your home ready for summer! Sign up for our 12-month Installment Program for hands-free coverage of your home's essential energy needs.
- **Plumbing Service:** Count on us for more than just heating and cooling. If you turn off the water before closing your home at the end of the season to avoid frozen pipes, be sure to schedule an appointment with us prior to your arrival to have it turned back on.
- **Get Grilling:** Summer is the time for outdoor entertaining! Make sure your gas grill is ready to go and that your tank is full before the first heat wave. Stop by our filling station for a quick refill.

## LET'S STAY IN TOUCH

Send us your email to receive important notices, special offers, and more.

Visit [snowsfuel.com/seasonal](https://snowsfuel.com/seasonal) or call (508) 255-1090.

# Spring Is the Season to SAVE!

Take advantage of limited-time offers on brand new home energy equipment installed by the energy experts you know and trust!

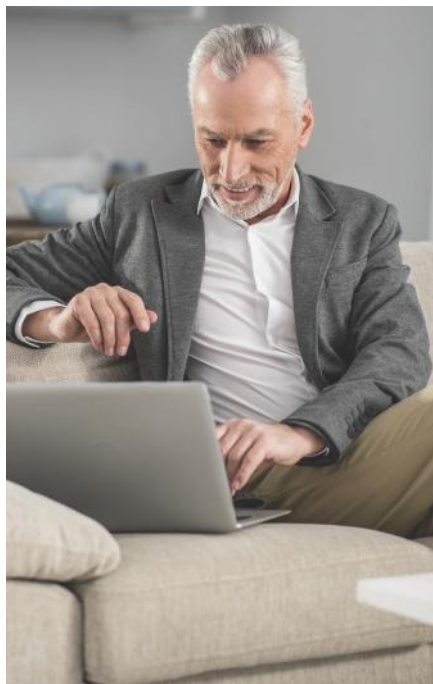
**Give us a call at (508) 255-1090 to schedule your heating system or generator installation today!**

## \$250 OFF A NEW BOILER INSTALLATION

Must be installed by Snow's Fuel Company. Cannot be combined with other offers. Signed agreement must be completed by 6/30/18.

## \$250 OFF A NEW GENERAC® GENERATOR INSTALLATION

Must be installed by Snow's Fuel Company. Cannot be combined with other offers. Signed agreement must be completed by 6/30/18.



## Your Fuel Payments, Your Way

Enrollment for Price Protection Programs opens July 1st! Don't miss out on your chance to secure your spending for the 2018-2019 heating season.

Customers that signed up for Snow's price protection watched the savings (and the snow!) pile up all winter. Each Price Protection Program includes a capped fuel rate, depending on the program choice. You will never pay more than the capped rate. If the daily market price is below your capped rate, you pay the lower price.

**Pre-Pay Program:** Take care of your heating season budget in one step. Payment in full for the estimated gallons at the capped rate is due with full contract. Discount available for prepayment.

**Budget Plan:** Total cost for estimated gallons at the capped rate is divided into equal monthly installments. You pay the same predictable heating bill every month!

**Price protection is available for heating oil and propane customers. Contact Snow's at (508) 255-1090 or visit [snowsfuel.com](http://snowsfuel.com) to sign up after July 1, 2018.**

## THE SECRET TO STAYING COOL & STRESS-FREE THIS SUMMER

Nothing is worse than turning on your A/C for relief from the heat only to feel warm air blowing from the vent. Don't let a mid-season malfunction get you down! Sign up for an A/C Service Plan to gain peace of mind. You'll benefit from important preventative maintenance and around-the-clock service – just in case.

### Service Plan Benefits

- 24/7 Emergency Service
- Priority Service
- 16-Point Annual Tune-Up
- 20% Discount on Service Work

Maintenance plans from Snow's are available for central and ductless mini-split air conditioning systems. Visit [snowsfuel.com](http://snowsfuel.com) or call (508) 255-1090 to enroll today!





18 Main Street | Lower Level | Orleans, MA 02653

CONTACT US AT  
**(508) 255-1090**  
**SNOWSFUEL.COM**

Find us on 

**SPRING 2018**

**STRAIGHT TALK & TIPS FOR SNOW'S CUSTOMERS**

## Get Ready to Start Grilling

When hot weather hits, cooking outdoors is a great way to save energy and stay cool. Try this classic combination of Cape favorites to kick off your first barbecue of the season. Don't forget to fill up your grill's propane tank and purchase a second tank so that you won't run out of fuel while you cook! Visit our convenient refilling station at 18 Main Street, Orleans, MA.

### GRILLED NEW ENGLAND SEAFOOD "BAKE"

Time: 25 Minutes Servings: 4

#### INGREDIENTS

- 2 tablespoons butter, room temperature
- 1 small garlic clove, minced
- 8 oz. red new potatoes, scrubbed and thinly sliced
- 8 oz. frozen uncooked medium shrimp, (peeled and deveined), thawed
- 1 lemon, thinly sliced
- 1 lb. skinless cod fillet, cut into four equal pieces
- 2 ears corn, quartered
- 2 hard rolls, halved
- 2 tablespoons finely chopped dill, plus more for garnish
- Coarse salt and ground pepper

#### DIRECTIONS

1. Heat grill to medium. In a small bowl, combine butter, dill, and garlic; season with salt and pepper. Set aside.
2. Fold four 14-inch squares of heavy-duty aluminum foil in half, forming 4 rectangles. Assemble packets: On one half of each of four folded pieces of heavy-duty foil, dividing ingredients evenly, arrange potatoes in a single layer; top with cod, then shrimp. Place 2 pieces of corn on the side. Season with salt and pepper. Add a dollop of the butter mixture and two lemon slices. Fold foil over ingredients, and crimp edges tightly to seal.
3. Place packets on grill, with potato layer on the bottom. Cook, rotating (but not flipping) packets occasionally, until fish is just cooked through and potatoes are tender, 12 to 14 minutes.
4. Remove from grill. Slit packets open, and transfer contents to serving bowls. Garnish with dill sprigs; serve with rolls.

*Recipe and photo: marthastewart.com*

